



September 14, 2021

Dear Valued Customer,

SPXFlow recently announced a mid-year price increase due to inflationary pressures from rising commodity and freight costs subsequent to their July 2021 price increase. Given global forecasts predict these high prices will continue for the rest of 2021 and into 2022, SPXFlow has made the decision to increase prices for most of their product lines. A summary of increases is as follows:

Brand	Product Line	List Price Increase
APV, Waukesha Cherry-Burrell	Pumps	2.5%
	Valves	
	Mixers	
	Scrape Surface Heat Exchangers	
APV	Homogenizers (Spares Only)	2.5%
	Plate Heat Exchangers	10.0%

At Triplex, we understand the challenges of these unprecedented times and will be taking the following actions to help our partners mitigate the effects of these increases:

- 1) All quotes will be honored for 30 days from issue. Just ask us to refresh your quote no later than September 30<sup>th</sup> and we will be able to honor pricing through October 30<sup>th</sup>, 2021.
- 2) 5% discount on all pump trade ins. Trade-in older, in-service Waukesha PD pumps and we will extend a 5% discount on your new replacement pump.
- 3) Hunting for Thermutators & Votator I. Receive a 10% discount when you replace your in-service Thermutator or Votator I with a Votator 4X or a Votator II.
- 4) Streamlined Votator Tube refurbishment. Refurbish your tubes quickly and easily with standard pricing and quick turn arounds. Non-repairable tubes will be eligible for credits against replacement tubes or other Delavan products.
- 5) Universal 3 Pump for Life Program. Maintain your Universal 3 pump with SPXFlow OEM parts and receive a brand new pump at a remanufactured pump price when replacing your Universal 3 pump.
- 6) Receive free freight on stock orders over \$5,000 through the end of 2021. Simply mark your next order qualifying order as "stock" and receive free freight. Stock orders must ship complete and cannot be expedited. Some exclusions may apply.

Triplex is unwavering in our commitment to innovate and deliver the best possible customer experience to meet your high purity processing needs. If you have any questions, please contact a Triplex Sales Engineer today.

Sincerely,

Brian Quint

President, Triplex Sales

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